# **Engaged Recruiting Fee Explained**

### At A Glance

Simply put, We work with a hybrid model. We ask for an engagement fee up front and then charge a contingency fee once we make a placement. Why? It works best for both of us.

#### What you get:

- 1.**Job Intake Call** Tech2 Resources (Tech2) will conduct a call to determine the position requirements, company and position selling points, past and current recruiting efforts for the position, compensation and benefits, and any other key points of the search, company, or position.
- 2. Development and approval of Ideal Candidate Profile Based on the Client Intake Call, Tech2 will develop and present an ideal candidate profile for client approval.
- 3.**Job Description review and recommendations** Tech2 will review the existing job description and provide any recommendations. If there is no existing job description, Tech2 will provide a recommended job description for client review and approval.
- 4.Base and variable compensation market analysis and recommendations Tech2 will review client's base and variable compensation ranges for the role and provide a market analysis based on industry data and our market experience.
- 5.Online Reputation review and recommendations Tech2 will review client's online ratings and reviews, and provide feedback and recommendations as needed.
- 6. **Weekly Update Call** includes progress update and opportunity for questions and concerns.
- 7. Bonus Service! Customized Technical Screens

## What we Get:

- 1. A customer who is **serious** about working with us
- 2. Better response time.
- 3. We work **together**, not in competition with our client.
- 4. Placement rates that can be as high as **80-90%** or more, as opposed to 10-20% for contingent searches

# We Are Confident We Can Find You The Right Person.

